#### Straight Talk Style Guide

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# **Straight Talk Tips**

Straight Talk Tips	Examples
Plan Your Letter	
What's the story?	Ask yourself:
	□ What do you want to achieve? (purpose)
	□ Who is the letter going to? (users)
	□ When, where, why, and how will they deal with the
	letter? (scenarios of use)
Use a Reference Line to Tell What	Goes between the inside address and the salutation.
Your Letter is About	Bold, Arial (sans serif)
Focus on People	
Help users see themselves in the text	Use words like "I, me, we, our, ours" when referring to
	DOR. Use "you, your" when referring to the taxpayer.
	<b>Exception:</b> You can use headings that state a question the
	way a taxpayer would ask it.
Use personal pronouns or name the person	□ I am writing in response
doing the action.	□ Jane Jones will contact you
	☐ You may copy this certificate
Use Short, Simple Sentences	
If you have to read a sentence more than	
once to understand it, it is too long. Keep	
each sentence to one thought— or two	
tightly connected thoughts.	
Avoid unnecessary words	Before: The purpose of this letter is to tell you that we have
	accepted your claim.
	A.C. W. 1
	After: We have accepted your claim.
Think shout the legical and an effective of	Defere
Think about the logical order of the events	Before:
or information	Interested persons, on or before March 1, 2003, may submit
	to the Hearing Clerk written comments regarding this
	proposal.
	After:
	We invite you to comment on this proposal. Send comments to:
	Hearing Clerk PO Box 400
	Olympia, Washington 98501
	Deadline: March 1, 2003

Use Action Verbs	Affix a signature = sign
Use verbs, not the nouns that hide verbs.	Make payment = pay
ose veros, not the notins that mae veros.	Denial = deny
	Maintenance = maintain, keep up
	Concurrence = concur, agree
	Assignment = assign
	Transmission = transmit, send
	Recommendation = recommend
	Failure = fail, if you don't
Choose Words Carefully	Cease = stop
Use words readers know	Commence = begin
CSC Words reducts line W	Employ = use
Use short and simple words	Furnish = give
and the state of t	Inquire = ask
	Prior to = before
	Procure = get
	Request = ask
	Remit = send, pay
	Retain = keep
	Terminate = end
	Transmit = send
	Utilize = use
□ Avoid "legalisms"	Aforesaid = the
_	Provided = if, but (new sentence)
	Pursuant to = (rewrite as "The laws says)
	Said "person" = the "person"
<ul> <li>Define terms, if necessary</li> </ul>	
□ Use 'must,' 'may,' and 'should'	For obligation, use "must"
appropriately. Do not use 'shall' in	For permission, use "may"
letters.	For a strong suggestion, use "should"
	For a physical possibility, use "can"
<ul> <li>Use gender-neutral words</li> </ul>	Gender-neutral:
	Each employee must fill out a time sheet every week.
	Gender-specific:
	Each employee must fill out her time sheet every week.
Make the Text Visual	
Leave white space on the page.	
Use lists and tables when possible.	

Use Chunking	
Separate information into manageable	
pieces.	
Use Bold Headings	
Headings should be bold type in a san serif	
font (such as Arial).	
Make Addresses Stand Out	
If space permits, display addresses, within	Complete and return the enclosed form.
the text of a letter, in address blocks.	Please mail it to:
	Department of Revenue
	PO Box 47478
	Olympia, Washington 98504-7478

### **Grammar/Punctuation**

Grammar/Punctuation	Examples
AAA	
Active Voice Write in the active voice "who is doing what to whom"	Active Voice (Preferred): All homeowners must complete Form C. You must complete Form C. Passive Voice:
	Form C must be completed by all homeowners.
Acronyms  Please be conservative in the use of acronyms.	Electronic Payment Management System (EPMS)
Use the full name of a program, plan, or agency if it appears only once in the text. Place the acronym in parentheses after the name when this abbreviation will appear two or more times in the text. Try to use an appropriate designation such as <i>the plan</i> , <i>the agency</i> , or <i>the program</i> to limit the use of acronyms.	
CCC	
<b>Capitalization</b> Generally, do not capitalize the name of a specific tax.	"is subject to the retail sales tax."
Note: Capitalize the name of a tax classification only when you refer to the exact name, per the excise tax return, followed by the words "tax classification."	"is taxable under the Retail Sales tax classification."
Capitalize "Department of Revenue," "Department," and "Agency" when referring to the Department of Revenue.	
Capitalize the word "state" in "Washington	
State," but not in "state of Washington." Capitalize the names of divisions and sections in the Department of Revenue.	Taxpayer Account Administration Telephone Information Center
Capitalize the words "program, unit, section, office, and division" only when they are officially part of a group's title.	Special Programs Division, Executive Office, etc.
Capitalize these words only when referring	committee
to a specific body already mentioned by its	commission
full name:	board   department
	director

Capitalize the word "building" only when	Tumwater building
it is part of the official name.	General Administration Building
it is part of the official name.	Empire State Building
Capitalize the word "biennium" only when	1985-87 Biennium
referring to a specific biennium.	the funds appropriated for this biennium
Capitalize the word "fiscal" only when	2000 Fiscal year
referring to a specific fiscal year.	the funds appropriated for this fiscal year
Capitalize "senator" or "representative"	Senator Tom Jones said that
only when used with a legislator's name.	The senator said that
Always capitalize the following:	Legislature
	Congress
	Senate
	House
	House of Representatives
Do not capitalize the following:	legislative
	legislator
	legislation
Always capitalize "Governor"	
Capitalize "federal" only when it is part of	Federal Reserve Board
an official name.	It is subject to federal, state, and local taxes.
Always capitalize "Capitol" when referring	the steps of the Capitol
to the Washington State Legislative	
Building	
"In care of" notations should contain a	Professor James Smith
lowercase "c," slash, and lowercase "o."	c/o Mr. Henry Jones
Word processing programs will incorrectly	
auto-capitalize the "c," so remember to	
double check for accuracy.	
Commas in a series	
Use a comma before the "and" in a simple	She will be gone the first, third, and fifth day of each week.
series. Remember to be consistent	
throughout your document.	
Computer/web terms	
Use the terms as written in the "Examples"	e-mail
column.	e-commerce, e-business
	home page
	Internet
	Intranet
	online
	web
	web page
	web site

DDD	
Dates and days	
□ Spell out months. (Do not abbreviate.)	
□ Do not add "th, rd, or nd" to the day when it follows the month.	Correct: September 17 Incorrect: September 17 <sup>th</sup>
<ul> <li>When using a day and date, separate with commas.</li> <li>When using the month, day, and year, separate the year with commas.</li> <li>Do not place a comma between the</li> </ul>	Correct: On Monday, September 17, the initiative began.  Correct: On March 10, 2003, the initiative began.  Correct: September 2001 Incorrect: September, 2001
month and the year.	,
Dollars Do not add a decimal point or zeros to a whole dollar amount.	Correct: \$1, \$5, \$110,000 Incorrect: \$1.00, \$5.00, \$110,000.00
ННН	
<ul> <li>Hyphenation</li> <li>When hyphenating, apply this rule:</li> <li>□ If an adjective precedes a noun, hyphenate.</li> <li>□ If an adjective follows the noun, do not</li> </ul>	Out-of-state auditor  The auditor is out of state.
hyphenate.	
LLL	
Legislative Citations No periods between letters in "RCW" and "WAC."	RCW 1.08.010, chapter 34.05 RCW, Title 43 RCW WAC 296.34.020, chapter 296.34 WAC, Title 296 WAC
Note: Avoid citing RCWs and WACs if possible by using plain English to explain the citation.	
Lists Use a numbered list for instructions	
Use a bulleted list to identify separate items or conditions	
No periods are needed after short phrases in a list if the introductory statement is grammatically complete.	When you next order office supplies, please include these items:  Copier toner Fax paper File folders
Use periods after short phrases that are essential to completing the introductory statement.	Please get me year-end figures on:  Domestic sales revenues.  Total operating costs.  Net operating income.

Make lists parallel.	Incorrect: Individuals applying for permits must:  □ be 21 or older.  □ possession of a valid driver's license.  □ residency in this state is required.  Correct: Individuals applying for permits must:  □ be 21 or older.  □ possess a valid driver's license.  □ reside in this state.
NNN	
Numbers Numbers zero through ten are spelled out. Numerals are used for numbers above ten.	Correct: She is five minutes late. He is 15 minutes early.
	Incorrect: She is 5 minutes late.  He is fifteen minutes early.
<i>Note:</i> Use the same style when expressing related numbers above and below ten.	We have 5 dogs, 11 cats, and 1 rabbit.
Note: Use figures (even from 1through 10) to express periods of time when they are used as technical measurements or significant statistics (as in discounts, interest rates, and credit terms)	A 35-hour workweek a 30-year mortgage a note due in 6 months
All numbers are spelled out when they begin a sentence.	Seventy-five people
Million and thousand are spelled out when writing whole numbers in text.	\$13 million, 12 thousand pounds
Numbers below 100 are hyphenated; numbers above are not.	twenty-five, three thousand, fifty-five hundred
PPP	
Percents Express percentages in figures and spell out the word "percent."  Note: The % symbol may be used in	Correct: We have answers from 25 percent of them.  Incorrect: We have answers from 25% of them.  We have answers from three percent of them.
Note: The % symbol may be used in technical or statistical material.	

Correct: (360) 902-5405
Incorrect: 360-902-5405, 360/902-5405, 360.902.5405
Correct: 1-800-451-7985
Incorrect: (800) 451-7985
Compensation Unit Supervisor John Smith attended the
meeting.
meeting.
John Smith is a compensation unit supervisor with that
<u> </u>
organization.
Correct: Toppenish, Washington; Carmel, California
Incorrect: Toppenish, WA; Carmel, Calif.
2 p.m. Not: 2:00 p.m.
p.m. Not: pm
p.m. 1.ov. pm
2 to 4 p.m. Not: 2-4 p.m.
2 to 7 p.m. Not. 2-7 p.m.
10 / 11
10 to 11 a.m.
11 a.m. to 1 p.m., 10 p.m. to 6 a.m.
11 u.m. to 1 p.m., 10 p.m. to 0 u.m.

## **Word Usage**

Word Usage	Examples
Affect is a verb meaning to influence,	The storm may affect our schedule.
change, or assume.	The storm may affect our schedule.
See also effect.	
<b>Agencywide</b> is one word, not hyphenated.	
Assure means to give someone confidence.	I can assure you that it is true.
See also ensure and insure.	I can assure you that it is true.
Capital is used when referring to the	
capital campus, capital budget, capital	
grounds, etc.	
Capitol is only used to refer to the building	
itself.	
When referring to a <b>department</b> , use the	The Department of Corrections has advised me that it will
singular form of the verb with it, not they,	continue to maintain its facilities.
as the subject.	
<b>Effect</b> is a noun meaning result, or less	It had little effect.
often, a verb meaning to cause.	
See also <b>affect</b> .	
<b>Ensure</b> is to be used except when referring	
to insurance.	
<b>Insure</b> means to protect against loss.	We will insure your property.
See also <b>assure</b> and <b>ensure</b> .	
"It's" may only be used as the contraction	It's correct to use this contraction.
for "it is."	
Judgment, not judgement	
More than or over may be used before	More than 10 percent
numbers, but "more than" is preferred.	
Non with a common word is not	nonstandard, nonstop, nonprofit
hyphenated.	
Non with a proper word is hyphenated.	non-American
Percent is always spelled out as one word.	
<b>Proper words</b> prefixed by non are	non-American
hyphenated.	
Staff does not stand alone.	Use the staff or staff members.
Statewide is one word, not hyphenated.	T 2 1
Which and that refers to animals and	Laura's report on employee benefits, <i>which</i> I sent you last
things (avoid use as a pronoun).	week, should be of some help.
	The report <i>that</i> I sent you last week should be of some help.
Who refers only to people.	Who is talking?
Whose is the possessive form of who,	Whose house is it?
which, and that; it can refer to either	Whose house is it:
animate or inanimate objects.	
annuace of mannuace objects.	

### **Letter Format**

Letter Format	Examples
Keep letter to one page, if at all possible.	
DOR standard	Reference Line and Headings: Arial, 12 point font or greater Body text: Times New Roman, 12 point font 1 inch top, bottom, and side margins
	You can revert to 11.5 font, side margins of .75, a top margin of 2, and a bottom margin of .5 in order to fit a letter on one page.
Use two spaces between the state and the	Olympia, Washington 98504
zip code. Word-processing programs may	Olympia, WA 98504
advise using only one space, but use two.	
Courtesy copy notations should contain two lowercase "c"s followed by a colon, tab, name, title, and agency (title isn't always necessary, but the rest are). Word-processing programs may auto-correct this to make the first letter a capital, but in this case, use lowercase letters.	cc: Fred Kiga, Chief of Staff, Office of the Governor